

Model Update and Q3 Review December 4 2024

Jaap Meijer, MBA, CFA

jaap.meijer@arqaamcapital.com +971 4 507 1744

Hussein Mahfouz

hussein.mahfouz@arqaamcapital.com +961 3 222 793

CAPITAL BANK OF JORDAN

Well positioned for rate cuts, with RoE set to reach its medium target next year. Attractive value.

- We forecast a strong EPS growth of 40% in FY24e vs the drop of 18% in FY23 and 17% YTD growth and pencil in a 3-year EPS growth of 18%, mainly driven by margin expansion on rate cuts, with RoE (after ADT1 coupon) expected to reach 17-18% from 15.5% in FY24e and 12% in FY23 vs CAPL's MT/LT's target of >16%.
- We forecast a cumulative margin expansion of 45bps in FY25-26e (vs. compression of 46bps during FY22-23) with a substantial negative 12-month ALM gap of 29.8%, with liabilities adjusting faster than assets, helping NIMs.
- The stock remains compelling at 0.8x BV and P/E 25e of 5x vs a mid-cycle RoE of c16-18% and FY26 target >16%, recording the highest RoE in Jordan. Despite domestic economic challenges, our TP of JOD 4.0 offers a significant upside.

Strong outlook for Jordan's third-largest bank despite domestic challenges. We pencil in tepid balance sheet growth of mid-single digits, below the company's target of >8%, with the country affected by sharply lower tourism, which affects economic growth (slowing to 2.4% in FY24e) and the current account balance (-5% in FY24e), with the government running a deficit of 7.6% this year, while unemployment hits 22%. We expect the bank to benefit from lower policy rates, with liabilities adjusting faster than assets, boding well for EPS uplift in FY25e and FY26e while benefiting the expected CoR. We expect CAPL to exceed its RoE target of 16% in FY25 while falling slightly behind in FY24. The bank continues to outperform its local peers. We now forecast 3-year EPS growth of 18.4% (vs. -18.3% in FY23 and +40.5% in FY24e), mainly driven by margin expansion on rate cuts, with RoE (after ADT1 coupon) expected to reach 17.9% from 15.5% in FY24e and 12% in FY23 vs. CAPL's MT/LT's target of >16%. RoE expanded to 14.4% (after the ADT1 coupon) in 9M 24 vs. 12% in FY23, just behind the LT target of >16%.

Operating profit dropped by 7% y/y due to the high base (32% of FY23A). Operating profit dropped by 7% due to negative JAWs of -14.4%pts with revenue generation in line with the same period last year as the rise in NII (+30%), stemming from NIM expansion, offset the drop in F&C (-20%). Attributable net income rose by 35% due to lower taxes (JD 0.4m vs. 4.8m in Q2 and 9m in Q3 23) and lower provisions. Sequentially, operating profit rose by 13.1%, benefitting from lower OpEx after one-offs in Q2 and lower provisions, though revenue generation was flat.

Tailwinds from rate cuts going forward, with NIM already expanding q/q. We estimate a cumulative expansion of 45bps in FY25-26e (vs. compression of 46bps during FY22-23) with a substantial negative 12-month ALM gap of 29.8%, with liabilities adjusting faster than assets. NIM improved by 6bps q/q in Q3 (vs. -14bps in Q2 and +5bps in Q1) with y/y expansion at 45bps mainly driven by higher asset yield (15bps q/q and 26bps y/y). NIM in 9M24A rose by 21bps over FY23 with further improvement expected on rate cuts going forward.

We slightly raise our asset/loan growth estimate by 0.5%pt, to 6.5% for loans vs. 5.3% YtD. The loan book expanded by 1.6% q/q (vs. 2.5% in Q1 and 1.1% in Q2), taking YtD growth to 5.3% mainly driven by the retail (15%, 76.7% contribution), public sector (15%, 29%), and large corporates (2.7%, 23%). Mortgages and SMEs were lower YtD by 9.3% and 8%, respectively. Meanwhile, deposits rose by 2.3% q/q (8.7% YTD), driven by TDs (4.4% q/q), followed by CA (+1.2%). CASA share stood at 43% (vs. 44% in Q2 and 42% YE), while TDs were at 57% (vs. 56% and 58%, respectively). The bank's deposit market share stood at 8.7% (vs. 8.9% YE), while the loan market share slipped from 7.9% YE23 to 7.5%.

CoR remains ahead of NPL formation, with the economy hit by lower tourism numbers. The annualised NPL formation stood at 1% in Q3 vs. 1.2% in the previous quarter and 86bps in Q3 23, while CoR was way ahead at 1.7%, 2.2%, and 2%, respectively. We slightly reduce our CoR24e assumption by 7bps to 1.9%. Stage 2 share dropped to 8.5% from 9.4% in Q2 and 9.9% YE, while coverage fell to 13.8% from 14% sequentially, still higher than 12.8% YE. Stage 3 share increased to 10.1% from 9.8% in Q2 and 8.1% YE, while coverage rose to 54.1% from 48% to 50.3%, respectively. We calculate a provision deficit of -0.7% of total loans vs our acid test (1% of stage 1, 12% of stage 2 and 60% of stage 3) vs -1% in Q2 24 and -1.6% a year earlier.

Ltd dropped to 66% vs 68.1% YE 23; the bank is very liquid. Tier 1 and CAR improved to 15.4% and 16.2%, respectively, from 14.2% and 15.2% in Q2 (14.2% and 15.4% YE) as RWA dropped by 3.3% q/q, still up 5.2% YTD (vs asset growth 1.3% q/q and 9.1% YTD). The LCR and NSFR stood at 138% (219% YE 23) and 130% (132% YE22), respectively, and the LtD at 66% (68.1% YE 23).

The stock's low valuation is unwarranted by RoE, EPS growth, and DY. It trades at an undemanding FY25e P/E of 5 x and FY24 P/tNAV of 0.8x, with a DY of c.8-9% in FY24e. Our TP of JOD 4.0 offers a substantial upside.

BUY

JOD 4.0

Banks / JORDAN

Bloomberg code	CAPL JR
Market index	Amman
Target Price	4.0
Upside (%)	118.0

Market data 11/28/2024

Last closing price	1.82
52 Week range	1.8-2.1
Market cap (JOD m)	479
Market cap (USD m)	675
Average Daily Traded Value (JOD m)	0.00
Average Daily Traded Value (USD m)	0.1
Free float (%)	46%

Year-end (local m)	2022	2023	2024e	2025e
Revenue	211	347	402	440
Pre-provisioning profit	103	212	248	286
EPS	0.37	0.26	0.37	0.48
P/E (x) (mkt price)	4.9	7.0	5.0	3.8
BVPS	2.7	2.5	2.7	3.0
Tangible BVPS	2.5	2.2	2.5	2.8
P/B (x) (mkt price)	0.7	0.7	0.7	0.6
P/TBVPS (x) (mkt price)	0.7	0.8	0.7	0.6
DPS	0.17	0.15	0.17	0.19
Div. yield (%)	9.6	8.2	9.1	10.2
EPPS	0.02	(0.05)	0.03	0.12
RoAA (%)	1.5	0.9	1.2	1.5
RoRWA (%)	2.1	1.8	2.3	2.8
RoATE (%)	18.9	12.0	15.5	18.0
RoEcC (%)	16.6	12.7	17.3	21.2
RAROC (%)	10.6	13.1	16.5	19.1
Net LtD ratio (%)	67.2	62.9	61.8	61.4
Risk Weighted Assets (bn)	4.0	3.9	4.2	4.4
Core Equity T1 ratio (%)	12.0	13.5	13.4	14.5
Tier 1 capital ratio (%)	12.9	14.2	15.1	16.1
Total capital ratio (%)	13.7	15.4	15.9	16.9
NPL ratio (%)	6.2	6.1	6.2	6.2
Coverage ratio (%)	88.9	102.4	134.9	145.5
Number of shares	226	263	263	263

Price Performance



© Copyright 2024, Arqaam Capital Limited. All Rights Reserved. See Important Notice. We refer to note 7.5 in the disclaimer.

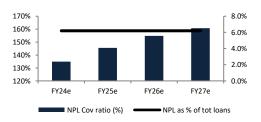


Abacus Arqaam Capital Fundamental Data





Credit Quality









Year-end 2022 2023 2024e 2025e 2026e 2027e Performance analysis Net Interest Margin (%) 3.02 2.64 2.98 3.23 3.43 3.41 Asset yield (%) 6.09 6.33 6.51 6.27 6.19 6.15 Cost of Funds (%) 3.45 4.17 4.00 3.43 3.15 3.15 Risk Adjusted Margins (%) 2.48 1.55 1.99 2.33 2.58 2.73 Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 RoATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. RoATE (%) <t< th=""></t<>
Net Interest Margin (%) 3.02 2.64 2.98 3.23 3.43 3.41 Asset yield (%) 6.09 6.33 6.51 6.27 6.19 6.15 Cost of Funds (%) 3.45 4.17 4.00 3.43 3.15 3.15 Risk Adjusted Margins (%) 2.48 1.55 1.99 2.33 2.58 2.73 Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Asset yield (%) 6.09 6.33 6.51 6.27 6.19 6.15 Cost of Funds (%) 3.45 4.17 4.00 3.43 3.15 3.15 Risk Adjusted Margins (%) 2.48 1.55 1.99 2.33 2.58 2.73 Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Cost of Funds (%) 3.45 4.17 4.00 3.43 3.15 3.15 Risk Adjusted Margins (%) 2.48 1.55 1.99 2.33 2.58 2.73 Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Cost of Funds (%) 3.45 4.17 4.00 3.43 3.15 3.15 Risk Adjusted Margins (%) 2.48 1.55 1.99 2.33 2.58 2.73 Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Cost / Income (%) 50.9 38.9 38.3 34.9 34.1 34.4 Net Interest Income / total income (%) 75.6 51.4 53.8 56.2 57.7 57.5 Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Fees & Commissions / operating income (%) 16.9 41.0 42.1 39.6 38.2 38.3 Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Trading gains / operating income (%) (0.3) 0.5 0.5 0.4 0.4 0.4 ROATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. ROATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
RoATE (%) 18.9 12.0 15.5 18.0 18.4 17.9 Pre-prov. RoATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Pre-prov. RoATE (%) 20.2 24.1 25.7 26.2 25.4 23.0
Revenue / RWA (%) 5.28 8.89 9.59 9.91 10.37 10.39
Costs / RWA (%) 2.69 3.46 3.67 3.46 3.53 3.57
PPP / RWA (%) 2.60 5.43 5.92 6.45 6.84 6.82
Cost of Risk / RWA (%) 0.72 1.88 1.72 1.55 1.48 1.20
Rorwa (%) 2.11 1.76 2.30 2.84 3.16 3.32
RoRWA (%) (adj. for gross-up of associates) 2.11 1.76 2.30 2.84 3.16 3.32
Year-end 2022 2023 2024e 2025e 2026e 2027e
Asset Quality
Provisions charge / avg. gross loans (%) 1.0 2.0 1.9 1.7 1.6 1.3
Past due not impaired / gross loans (%) 3.4 5.3 5.9 6.7 7.3 7.8
NPL / gross loans (%) 6.2 6.1 6.2 6.2 6.2 6.2 6.2
NPL coverage ratio (%) 88.9 102.4 134.9 145.5 154.8 160.7
Provisions / avg. gross loans (%) 3.4 5.3 5.9 6.7 7.8
Provisions charge / operating income (%) 27.7 34.7 29.1 24.1 21.6 17.6
Year-end 2022 2023 2024e 2025e 2026e 2027e
Funding and Liquidity
Net Loans / Deposits (%) 67.2 62.9 61.8 61.4 61.0 60.8
Cash and interbank / assets (%) [1] 12.2 17.6 19.1 19.7 20.4 20.9
Deposits / liabilities (%) 77.1 79.4 81.2 81.7 82.2 82.7
Year-end 2022 2023 2024e 2025e 2026e 2027e
Capital and leverage ratios
Core Tier 1 ratio (Basel III) (%) 12.0 13.5 13.4 14.5 16.0 17.4
Tier 1 ratio (%) 12.9 14.2 15.1 16.1 17.5 18.9
Total capital ratio (%) 13.7 15.4 15.9 16.9 18.3 19.6
Tangible equity / assets (%) 9.4 9.6 9.4 9.9 10.4 11.0
RWA / assets (%) 57.3 51.4 51.9 52.2 51.8 51.6
Year-end 2022 2023 2024e 2025e 2026e 2027e
Growth
Revenues (%) 53.1 64.7 15.9 9.3 8.9 5.0
Cost (%) 48.3 26.0 14.1 (0.4) 6.3 5.9
Pre-Provision Operating Profit Growth (%) 58.5 104.8 17.1 15.3 10.2 4.5
Provisions (%) 43.4 156.7 (1.8) (4.4) (1.2) (14.7)
Net Profit (%) 48.9 17.3 37.4 20.6 13.9 9.8
Assets (%) 61.4 9.1 6.5 5.0 5.0 5.0
Loans (%) 48.6 5.1 7.3 4.3 4.3 4.6
Deposits (%) 75.4 12.2 9.1 5.0 5.0 5.0
Risk Weighted Assets (%) 67.1 (2.1) 7.5 5.8 4.0 4.8



Abacus Argaam Capital Fundamental Data

Company Profile

The bank is a public shareholding company registered and incorporated in Jordan in 1995. The bank provides its banking services through its 33 branches located in Jordan along with its subsidiaries, The National Bank of Iraq in Iraq (30 branches), Capital Investments in Jordan and Dubai International Finance Center (DIFC), Capital Leasing in Jordan, National Iraqi Instalments (51% stake), and one branch in Riyadh through NBI.

With USD 11.7bn in assets, it ranks the third bank after Arab Bank (40.4b), Housing Bank (12.7bn), but ahead of Bank al Etihad (11b) and Jordan Kuwait Bank (7.9bn).

In February 2022, Capital Bank Group bolstered its capital base with the issuance of a Tier 1 perpetual bond for USD 100m. The bond is the first issuance of its kind for a Jordanian bank in the local market and the first by a Jordanian Company to be listed in the region's international financial market – NASDAQ Dubai. Coupon Rate of 7%.

PIF is a strategic investor with a 24% stake, helping with the funding of the acquisition of Société Générale de Banque Jordanie.

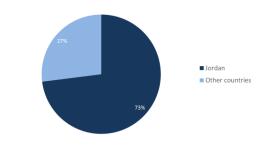
In 2023, Capital Bank expanded into leasing in Iraq and expand its leasing operations in Jordan.

CAPL has secured a Ba3 from Moody's with a stable outlook.

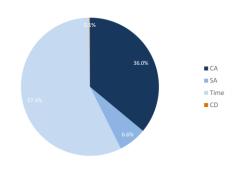
All Board of Directors are non-executive, and 4 out of the ${\bf 13}$ are independent.

Capital Bank implements a regular Environmental & Social performance assessment through an E&S board-approved policy that is based on IFC standards

Geographical breakdown (Credit)



Deposit breakdown



ivianagement		
Chairman, Non-Executive	Bassem Al-Salem	
CEO	Tamer Ghazaleh	
Major Shareholders		
Public Invetsment Fund (PIF)		23.97%

CAPITAL BANK OF JORDAN

Year-end	2022	2023	2024 e	2025e	2026e	2027 e
Income statement (JODmn)						
Interest income	321	427	472	479	498	520
Interest expense	161	249	256	232	222	232
Net Interest Income	159	178	216	247	276	289
Fee income	36	142	169	174	183	192
Net investment income	(1)	-	1	1	1	1
Other operating income	17	26	16	17	18	20
Total operating income	211	347	402	440	479	502
Total operating expenses	107	135	154	153	163	173
Pre-provision operating profit	103	212	248	286	316	330
Net provisions	29	73	72	69	68	58
Other provisions / impairment	3	11	5	2	2	2
Operating profit	72	127	171	215	245	269
Associates	-	-	-	-	-	-
Pre-tax profit	72	127	171	215	245	269
Taxation	6	21	25	39	44	48
Net profit	91	107	146	177	201	221
Minorities	4	35	47	48	52	57
ADT1 coupon	-	-	3	3	3	3
Others	-	-	-	-	-	-
Attributable net profit	84	69	97	126	146	160
Diluted EPS	0.37	0.26	0.37	0.48	0.55	0.61
DPS	0.17	0.15	0.17	0.19	0.22	0.24
BVPS	2.73	2.50	2.70	3.00	3.34	3.71
Tangible BVPS	2.47	2.24	2.50	2.83	3.20	3.60

Year-end Year-end	2022	2023	2024e	2025e	2026e	2027 e
Balance sheet (JODmn)						
Gross loans and advances	3,513	3,715	3,957	4,155	4,362	4,580
Less: loan loss provisions	248	284	277	318	359	394
Net loans and advances	3,265	3,431	3,680	3,836	4,003	4,186
Cash and central bank	781	1,319	1,368	1,479	1,592	1,699
Due from banks	220	165	243	255	267	281
Investment, net	2,225	2,197	2,218	2,329	2,445	2,567
Fixed assets, net	113	116	120	123	127	131
Other assets	296	296	404	425	446	468
Total assets	6,958	7,592	8,086	8,490	8,915	9,361
Customer deposits	4,860	5,453	5,950	6,248	6,560	6,888
Due to banks	149	146	69	60	44	21
Debt	755	601	601	601	601	601
Other liabilities	541	664	707	742	779	818
Total liabilities	6,305	6,864	7,327	7,651	7,984	8,329
Total equity	653	728	759	839	931	1,032
Risk Weighted Assets (bn)	4	4	4	4	5	5
Average Interest-Earning Assets	5,266	6,750	7,258	7,650	8,047	8,462
Average Interest-Bearing Liabilities	4,679	5,982	6,410	6,764	7,057	7,357
Common shareholders	559	590	657	745	843	948
Core Equity Tier 1 (Basel III)	477	528	562	644	738	842
Tier 1 capital	513	554	633	715	809	913

Jaap Meijer, MBA, CFA jaap.meijer@arqaamcapital.com

+971 4 507 1744

Jaap Meijer, MBA, CFA jaap.meijer@arqaamcapital.com



Medium / Long Term Guidance - 2026:

- Total assets CAGR > 8%
- C/I < 40%
- CAR> 15%
- RoE > 16%
- DPO: 25-50%

Exhibit 1: Capital Bank of Jordan Q3 24A review

JODm	Q3 24A	AC Q3 24e	vs. AC	Q2 24A	q/q 24	Q3 23A	Q2 23A	q/q 23	y/y Q3	y/y Q2	9M 24A	9M 24e	vs. AC	9M 23A	y/y 9M
Interest Income	122	118	3.9%	117	4.2%	106	104	2.3%	15.3%	13.2%	357	352	1.3%	315	13.2%
Interest expense	68	64	5.8%	65	3.4%	64	63	1.9%	5.6%	4.1%	198	194	1.9%	188	5.3%
Net interest income	55	54	1.8%	52	5.1%	42	41	2.9%	30.1%	27.3%	159	158	0.6%	128	24.8%
Fee Income	37	39	(4.9%)	40	(6.8%)	46	31	47.3%	(19.9%)	26.4%	128	130	(1.5%)	96	34.2%
Net Trading Income	0	0	nm	0	nm	0	0	nm	nm	nm	0	0	nm	0	nm
Other Income	4	4	(1.2%)	5	(15.7%)	7	9	(24.0%)	(42.0%)	(47.7%)	14.0	14.0	(0.3%)	21	(34.5%)
Non-Interest income	41	43	(5.2%)	44	(7.7%)	53	40	32.0%	(22.7%)	10.5%	142	145	(1.5%)	117	21.5%
Total income	96	97	(1.3%)	96	(0.7%)	95	81	17.3%	0.7%	19.0%	302	303	(0.4%)	245	23.2%
Operating expenses	38	35	9.4%	46	(16.2%)	33	30	10.5%	15.1%	51.7%	117	113	2.9%	91	28.1%
Operating profit	57	62	(7.4%)	51	13.1%	62	51	21.3%	(7.1%)	(0.4%)	185	190	(2.4%)	154	20.4%
LLP	17	19	(10.5%)	21	(22.8%)	19	15	22.3%	(11.3%)	40.6%	54	56	(3.5%)	43	nm
Taxes	0	8	(95.0%)	5	nm	9	10	(13.6%)	(95.3%)	(53.3%)	16	24	(32.6%)	23	(29.7%)
Group Net income	39	35	14.4%	21	88.3%	32	24	33.8%	23.2%	(12.5%)	110	105	4.7%	82	33.5%
Attributable NI	26	24	8.7%	11	140.0%	19	18	5.8%	35.3%	(40.4%)	71	69	3.0%	61	16.8%
Annualised NIMs	2.84%	2.83%		2.77%		2.39%	2.32%				2.27%	2.25%		2.05%	
Cost/income	39.9%	36.0%		47.3%		34.9%	37.1%				38.7%	37.4%		37.2%	
Loans to deposits	66.0%	66.5%		66.5%		70.0%	69.7%				66.0%	66.5%		70.0%	
Annualized LLP	1.69%	1.90%		2.23%		1.99%	1.61%				1.84%	1.91%		1.54%	
Gross Loans	3,914	3,894	0.5%	3,851	1.6%	3,755	3,802		4.2%	1.3%	3,914	3,894	0.5%	3,755	4.2%
Net Loans	3,569	3,594	(0.7%)	3,529	1.1%	3,463	3,532		3.1%	(0.1%)	3,569	3,594	(0.7%)	3,463	3.1%
Customer deposits	5.926	5.856	1.2%	5.791	2.3%	5.366	5.453		10.4%	6.2%	5.926	5.856	1.2%	5,366	10.4%

Source: Company Data, Arqaam Capital Research

Exhibit 2: Earnings estimate changes

		FY 24e			FY 25e			FY 26e			FY 27e			FY 28e	
OD m	New	Old	Δ												
Net interest income	216	215	0.6%	247	246	0.7%	276	275	0.3%	289	288	0.3%	306	305	0.3%
Fee income	169	169	-	174	174	-	183	183	-	192	192	-	202	202	-
Investment income	1	1	0.2%	1	1	0.5%	1	1	0.5%	1	1	0.5%	1	1	0.5%
Non-interest income	186	186	0.0%	192	192	0.0%	203	203	0.0%	214	214	0.0%	225	225	0.0%
Total income	402	401	0.3%	440	438	0.4%	479	478	0.2%	502	501	0.2%	531	530	0.2%
Opex	154	154	-	153	153	-	163	163	-	173	173	-	182	182	-
Operating income	248	247	0.5%	286	285	0.6%	316	315	0.3%	330	329	0.3%	348	348	0.2%
Loan loss provision	72	75	(3.4%)	69	69	0.5%	68	68	0.5%	58	58	0.5%	56	56	0.5%
Other provision	5	5		2	2		2	2		2	2		2	2	
Net income reported	100	100	(0.7%)	129	135	(4.5%)	149	154	(3.6%)	163	170	(3.6%)	176	182	(3.6%)
Net income adjusted	97	97	(0.8%)	126	132	(4.6%)	146	151	(3.7%)	160	167	(3.7%)	173	179	(3.7%)
Ratios															
NIM	2.98%	2.97%	0.01%	3.23%	3.23%	0.01%	3.43%	3.43%	-0.01%	3.41%	3.42%	-0.01%	3.44%	3.44%	-0.01%
Cost/income	38.3%	38.4%	(0.1%)	34.9%	35.0%	(0.1%)	34.1%	34.1%	(0.1%)	34.4%	34.4%	(0.1%)	34.3%	34.4%	(0.1%)
LLP	1.88%	1.95%	-0.07%	1.70%	1.70%	0.00%	1.60%	1.60%	0.00%	1.30%	1.30%	0.00%	1.20%	1.20%	0.00%
NPL	3.0%	3.0%	0.00%	3.0%	3.0%	0.00%	3.0%	3.0%	0.00%	3.0%	3.0%	0.00%	3.0%	3.0%	0.00%
Coverage	134.9%	136.0%	-1.15%	145.5%	146.6%	-1.09%	154.8%	155.8%	-1.04%	160.7%	161.7%	-0.99%	165.4%	166.4%	-0.94%
Growth															
Assets	6.5%	6%	0.5%	5%	5%	-	5%	5%	-	5%	5%	-	5%	5%	-
Loan	7%	6%	0.5%	5%	5%	-	5%	5%	-	5%	5%	-	5%	5%	-
Deposit	9%	9%	0.5%	5%	5%	(0.0%)	5%	5%	-	5%	5%	-	5%	5%	-
AED															
EPS	0.37	0.37	(0.8%)	0.48	0.50	(4.6%)	0.55	0.58	(3.7%)	0.61	0.63	(3.7%)	0.66	0.68	(3.7%)
TP	4.0	4.0	(2.0%)												

Source: Company Data, Arqaam Capital Research



	2016	2017	2018	2019	2020	2021	2022	2023	2024e	2025e	2026e	2027e	2028e	perp	subtotal	% of tota
1. DCF																
Net profit	12	24	31	25	26	79	84	69	97	126	146	160	173	178		
Other adjustments (comprehensive income and GW amor																
Minus: excess return excess capital	8	9	8	9	5	3	5	9	10	13	17	22	27	27		
Risk free rate	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%	6.00%		
Tax shelter																
Adjusted net profit	5	16	23	16	21	76	80	60	87	113	129	139	146	151		
Capital requirements	191	182	178	196	219	286	478	468	503	532	554	580	609	627		
RoEcC	2.5%	8.7%	13.0%	8.3%	9.4%	26.6%	16.6%	12.7%	17.3%	21.2%	23.2%	23.9%	24.0%	24.0%		
Cost of capital	15%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%	16%		
Capital charge	29	28	28	30	34	44	74	73	78	83	86	90	94	97		
Economic profit	(24)	(12)	(4)	(14)	(13)	32	5	(13)	9	30	43	49	52	53		
Discount factor									1.00	0.87	0.75	0.65	0.56	0.49		
NPV of Economic Profit									9	26	32	32	29	26		
DCF EVA Forecast period															154	14.8%
Perpetual growth rate (nominal GDP)														3.0%		
Terminal Value														428		
Terminal value discounted															208	19.9%
Required Capital															468	44.9%
Value of the bank operations															831	79.6%
2. Capital surplus/deficit																
Available capital:																
Shareholders equity	278	292	287	294	307	363	617	658	711	788	877	976	1,082			
Minorities	56	58	50	54	48	29	35	71	49	51	53	56	59			
Less Goodwill & intangibles	(6)	(6)	(11)	(3)	(22)	(31)	(58)	(68)	(54)	(43)	(35)	(28)	(22)			
Less non equity elements reported shareholders equity																
Less Dividends (if included in reported equity)	(10)	(20)	(20)		(24)	(30)	(39)	(39)	(43)	(49)	(57)	(62)	(67)			
Tangible equity	319	324	306	344	310	332	555	621	662	747	840	943	1,051			
Capital needs																
RWAs (Basel II)	1,590	1,514	1,486	1,630	1,826	2,385	3,984	3,901	4,193	4,436	4,615	4,834	5,072			
RWAs (Basel III)	1,590	1,514	1,486	1,630	1,826	2,385	3,984	3,901	4,193	4,436	4,615	4,834	5,072			
Equity as % RWA	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%	12.0%			
Financial stakes																
Capital Requirements	191	182	178	196	219	286	478	468	503	532	554	580	609			
Surplus capital	128	142	128	149	91	46	77	153	159	215	286	362	443		153	14.7%
3. Other adjustments																
ADT1															35	
Underprovisioning															(15)	
Total adjustments															20	1.9%
4. Dividends															39	3.8%
Total Fair Value															1,044	100%
Fully diluted number of shares															263	
Fair value per share															4.0	
Current share price															1.9	
Upside															114.4%	
Implied P/E (x)	63.8	32.6	25.7	31.6	30.6	10.1	10.7	15.2	10.8	8.3	7.2	6.5	6.0			
Implied P/tNAV (x)	2.9	2.8	2.9	2.7	2.8	2.4	1.6	1.8	1.6	1.4	1.2	1.1	1.0			

Source: Company Data, Arqaam Capital Research



National Bank of Iraq (61.85% owned)

National Bank of Iraq (NBI) is one of the leading commercial banks in Iraq, offering various banking services. The Bank was established in 1995 and is headquartered in Baghdad, Iraq. NBI is publicly traded on the Iraq Stock Exchange (symbol: BNOI) and is ranked first amongst privately held banks in terms of total assets. Capital Bank of Jordan ('Capital Bank') owns a majority stake of c.62% in NBI. NBI provides innovative banking services through three main segments: personal, corporate, and SMEs. NBI also provides Brokerage Services, Leasing, Custody Services, and Investment Services (including trading in gold, foreign currency and oil). NBI has access to an extensive network of correspondent banks directly and through Capital Bank and solid relations with foreign and international development financial institutions such as Saudi Exim Bank, PROPARCO and the IFC.

Capital Investments (100% owned)

Headquartered in Jordan, with a wide-reaching presence across the Middle East, including offices in Dubai International Financial Center (DIFC), Capital Investments has been shaping and elevating the MENA region's financial services sector since its establishment in 2006. Capital Investments is a market leader in providing comprehensive investment banking services, from Asset Management and Brokerage to Corporate Financial Advisory, serving diverse local, regional, and international clientele and high-net-worth individuals.

Capital Leasing Co.(100% owned)

In a brief timeframe, Capital Leasing established itself in the market after its inception in 2017 and subsequent acquisition by Capital Bank of Jordan in 2022. The preference for leasing among customers in Jordan stems from its advantages, especially in real estate contracts, due to the benefits extended to lessors and lessees surpassing conventional bank mortgage loans. Lessors, usually real estate developers, benefit from tax exemptions when acquiring property through lease agreements, while lessees, the buyers, enjoy waived title deed transfer fees. Capital Leasing's portfolio has increased more than six times since its acquisition, with an anticipated opportunity for further growth due to the high demand for this specific lending approach. The portfolio has expanded to USD 76m.

Blink - The All Digital Neobank

Launched in February 2022, Blink targets customers within the consumer banking space in Jordan to elevate financial services through a seamless digital-only experience while supporting financial inclusion. Blink offers an entirely new and unique user interface and experience, positioning it as a challenger to the status quo and a disrupter reimagining how customers receive financial services. Blink focuses on simple and transparent ways of banking to foster financial literacy, educate customers, and empower them to get financial freedom. Blink offers end-to-end digital onboarding and eKYC, a full-fledged bank account with an IBAN, virtual and physical debit and credit cards facilitating online and offline payments with the ability to manage cards digitally, money transfers, contactless payment through Apple Pay and eVouchers. Blink has also partnered with players outside the financial services industry to bring lifestyle value-added services to its customers through promotions, discounts, cash back, etc. Blink is the first bank in Jordan to integrate with Royal Jordanian, allowing customers to book their flights directly from the Blink app.



ESG framework

During the second quarter of 2024, Capital Bank published its second sustainability report in line with the standards and guidelines of the Global Reporting Initiative (GRI) and the United Nations' Sustainable Development Goals 2030 (UNSDGs). The report outlines the Bank's approach to addressing the impact of its activities on the environment and society, highlighting the achievements and aspirations for sustainable development and growth. The report also highlights the Bank's approach to sustainability, which revolves around three pillars and is focused on twelve material topics: Pillar 1 – Environmental: Climate Action and Protecting the Environment: a. Climate Change and Decarbonisation b. Environmental Management c. Sustainable Lending and Investing. Pillar 2 – Social: Creating Value for Our People and Communities: a. Gender Equality and Workforce Development and Wellbeing b. Local Communities c. Financial Inclusion & Literacy d. SME Growth e. Customer Experience and Satisfaction. Pillar 3 – Governance: Implementing Robust and Responsible Corporate Governance: a. Data Security b. Innovation and Digitisation c. Incorporation of ESG Factors in Credit Analysis d. Compliance and Ethical Conduct

Jordan Macro Background

Jordan established a track record of fiscal reform implementation and prudence (backed by the IMF), which will likely contribute to a further narrowing of its fiscal deficit and a decline in government debt over the next few years.

Jordan's annual inflation rate is projected at 2.1% for 2024. Pressure from housing prices and utilities, notably fuels and electricity, primarily affects the rate.

	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Real GDP Growth	1.9	1.8	-1.1	3.7	2.4	2.6	2.4	2.9	3.0	3.0	3.0	3.0
Total investment rate	19.8	18.8	18.7	19.7	18.6	18.2	19.5	18.6	18.6	18.7	18.7	19.7
Gross national savings rate	12.9	17.0	13.0	11.6	10.7	14.8	14.6	14.6	14.7	14.8	14.5	15.7
Inflation, average consumer prices	4.5	0.8	0.3	1.3	4.2	2.1	2.1	2.4	2.5	2.5	2.5	2.5
Volume of imports of goods and services	-1.3	2.1	-16.8	19.3	7.3	4.1	1.8	3.0	3.1	3.2	3.1	3.1
Volume of exports of goods and services	0.7	12.0	-15.8	7.8	18.4	7.1	1.3	5.8	3.6	3.4	3.3	3.1
Unemployment rate	18.6	19.1	22.7	24.1	22.9	22.0 n/a	n/a	n/a	n/a	a n/a	n/a	a .
General government revenue	25.5	24.3	22.7	24.7	25.7	25.2	26.0	26.3	26.7	27.1	27.1	27.1
General government total expenditure	30.1	30.1	31.7	32.2	32.6	32.5	33.5	31.8	31.4	30.2	29.4	28.5
General government net lending/borrowing	-4.6	-5.8	-9.1	-7.5	-7.0	-7.2	-7.6	-5.5	-4.7	-3.2	-2.3	-1.4
General government structural balance	-2.2	-3.6	-6.4	-4.9	-7.1	-6.3	-6.7	-6.4	-5.8	-4.4	-3.6	-2.7
General government primary net lending/borrowing	-1.4	-2.3	-4.9	-3.2	-2.7	-2.5	-2.3	-0.1	0.9	1.6	2.2	2.9
General government net debt	73.2	77.3	87.2	92.6	92.4	92.2	91.0	88.6	85.4	83.2	81.4	73.7
General government gross debt	74.3	78.0	88.0	93.3	93.0	92.8	91.7	89.2	86.0	83.7	81.9	80.0
Current account balance	-6.8	-1.7	-5.7	-8.0	-7.8	-3.5	-5.0	-4.0	-3.9	-3.9	-4.2	-4.0

Source: International Monetary Fund, World Economic Outlook Database, October 2024



Iraqi economy highlights

Despite the growth in non-oil GDP, lower oil production coupled with foreign exchange (FX) market volatility (due to high controls embedded for Anti-Money Laundering and Combating the Financing of Terrorism on FX sales) resulted in real GDP contracting in 2023. In the context of a significant increase in government spending, non-oil GDP is expected to grow in 2024. This is anticipated to uphold robust growth and improve the overall real GDP.

Inflation remained elevated until 2022, fueled by rising energy prices, demand pressures, and high global commodity prices due to supply-side disruptions. The rate is forecasted at 4.4% for 2023 and is expected to drop to 3.2% in 2024.

In the past, record oil exports and high oil prices have brought in record oil revenues for the Iraqi government and pushed foreign reserves to their highest levels in more than two decades. Given the drop in oil production, foreign currency reserves will correlate with the oil GDP, which is expected to drop.

Exhibit 5: Iraq key stats												
	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
Real GDP growth	2.6	5.6	-12.4	1.4	7.7	-2.9	0.1	4.1	5.2	4.2	4.2	4.2
Gross national savings rate	16.6	14.2	1.4	20.6	31.4	18.4	11.0	9.7	8.7	7.6	6.7	5.9
Inflation, average consumer prices	0.4	-0.2	0.6	6.0	5.0	4.4	3.2	3.5	3.5	3.0	3.0	3.0
General government revenue	38.8	35.5	29.1	36.0	42.0	42.9	43.4	39.8	38.3	36.9	35.7	34.7
General government total expenditure	31.1	34.7	41.9	36.3	33.9	44.2	48.4	47.9	47.2	46.6	45.9	45.1
General government net lending/borrowing	7.7	0.8	-12.8	-0.4	8.1	-1.2	-5.0	-8.2	-8.9	-9.8	-10.1	-10.4
General government primary net lending/borrowing	9.0	1.8	-11.6	0.1	8.6	-0.5	-4.0	-7.2	-7.7	-8.2	-8.3	-8.3
General government gross debt	47.1	43.4	76.5	57.6	40.0	44.5	45.9	52.2	57.2	63.0	68.6	74.1
Current account balance	3.7	-0.8	-15.4	6.5	15.4	4.5	-1.9	-3.4	-4.4	-5.3	-5.8	-6.4

Source: International Monetary Fund, World Economic Outlook Database, October 2024



Important Notice

1. Author, regulator and responsibility

Arqaam Capital Limited ("Arqaam") is incorporated in the Dubai International Financial Centre ("DIFC") and is authorised and regulated by the Dubai Financial Services Authority ("DFSA") to carry on financial services in and from the DIFC. Arqaam publishes and distributes (i.e. issues) all research.

Arqaam Capital Research Offshore s.a.l. is a specialist research centre in Beirut, Lebanon, which assists in the production of research issued by Arqaam.

2. Purpose

This document is provided for informational purposes only. Nothing contained in this document constitutes investment, legal, tax or other advice or guidance and should be disregarded when considering or making investment decisions. In preparing this document, Arquam did not take into account the investment objectives, financial situation and particular needs of any particular person. Accordingly, before acting on this document, investors should independently evaluate the investments and strategies referred to herein and make their own determination of whether it is appropriate in light of their own financial circumstances and objectives.

3. Rating system

Arqaam investment research is based on the analysis of regional and country economics, industries and company fundamentals. Arqaam company research reflects a long-term (12-month) fair value target for a company or stock. The ratings bands are:

Buy	Total return >15%
Hold	0-15%
Sell	Total return <0%

In certain circumstances, ratings may differ from those implied by a fair value target using the criteria above. Arqaam policy is to maintain up-to-date fair value targets on the companies under its coverage, reflecting any material changes to the analyst's outlook on a company. Share price volatility may cause a stock to move outside the rating range implied by Arqaam's fair value target. Analysts may not necessarily change their ratings if this happens, but are expected to disclose the rationale behind their view to Arqaam clients.

4. Accuracy of information

The information contained in this document is based on current trade, statistical and other public information we consider reliable. We do not represent or warrant that such information is accurate or complete and it should not be relied upon as such. Any mention of market rumours has been derived from the markets and is not purported to be fact or reflect our opinions. Arqaam has no obligation to update, modify or amend this document or to otherwise notify a recipient thereof in the event that any opinion, forecast or estimate set forth herein, changes or subsequently becomes inaccurate. In accordance with Regulation AC of the 1934 Exchange Act, the views expressed in this research report accurately reflect the research report analysts' personal views about the subject securities or issuers and are subject to change without notice. No part of the research analysts' compensation is related to the specific recommendations or views in the research report.

5. Recipients and sales and marketing restrictions

- 5.1 Nothing in this document should be construed as a solicitation or offer, or recommendation, to acquire or dispose of any investment or to engage in any other transaction, or to provide any investment advice or service.
- 5.2 This document is directed at Professional Clients and not Retail Clients within the meaning of DFSA rules. Any investments or financial products referred to herein will only be made available to clients who Arqaam is satisfied qualifies as Professional Clients. Any other persons in receipt of this document must not rely upon or otherwise act upon it.
- 5.3 This document is only being distributed to investors who meet certain qualifications and to whom an investment or service may be offered or promoted in accordance with relevant country restrictions. This excludes the US except for SEC registered broker-dealers (or banks in permissible "broker" or "dealer" capacity) acting on a principal or agency capacity, and major US institutional investors in accordance with SEC Rules 15a-6(a)[2]. Details of other relevant country restrictions are set out on our website at http://www.arqaamcapital.com/english/system/footer/terms-of-use.aspx. Persons into whose possession this document comes are required to inform themselves about, and observe, such restrictions and should not rely upon or otherwise act upon this document where it is unlawful to make to such person such an offer or invitation or recommendation without compliance with any authorisation, registration or other legal requirements.

6. Risk warnings

- 6.1 Any prices, valuations or forecasts are indicative and are not intended to predict actual results, which may differ substantially from those reflected.
- 6.2 The value of an investment may go up as well as down. The value of and income from any investment may fluctuate from day to day as a result of changes in relevant economic markets (including, without limitation, foreseeable or unforeseeable changes in interest rates, foreign exchange rates, default rates, prepayment rates, political or financial conditions, etc.).
- 6.3 Past performance is not indicative of future results. Any opinions, estimates, valuations or projections (target prices and ratings in particular) are inherently imprecise and a matter of judgement. They are statements of opinion and not of fact, based on current expectations, estimates and projections, and rely on beliefs and assumptions. Actual outcomes and returns may differ materially from what is expressed or forecasted. There are no guarantees of future performance.
- 6.4 Certain transactions, including those involving futures, options, and other derivatives, give rise to substantial risk and are not suitable for all investors.
- 6.5 This document does not propose to identify or to suggest all of the risks (direct or indirect) which may be associated with the investments and strategies referred to herein.

7. Conflic

- 7.1 Arqaam and its affiliates provide full investment banking services, and they and their directors, officers and employees, may take positions which conflict with the views expressed in this document. Our salespeople, traders, and other professionals may provide oral or written market commentary or trading strategies to our clients and our proprietary trading desks that reflect opinions that are contrary to the opinions expressed in this document. Our asset management area, our proprietary trading desks and investing businesses may make investment decisions that are inconsistent with the recommendations or views expressed in this document.
- 7.2 Arqaam may have or seek investment banking or other business relationships for which it will receive compensation from the companies that are the subject of this document.
- 7.3 Facts and views presented in this document have not been reviewed by, and may not reflect information known to, professionals in other Arqaam business areas, including investment banking personnel.
- 7.4 Emirates NBD PJSC owns 8.32% of Arqaam.
- 7.5 This is a commissioned report for which Arqaam Capital has been remunerated.

8. No warranty

Arqaam makes no representations or warranties and, to the fullest extent permitted by applicable law, we hereby expressly disclaim any and all express, implied and statutory representations and warranties of any kind, including, without limitation, any warranty as to accuracy, timeliness, completeness, merchantability, fitness for a particular purpose and/or non-infringement.

9. No liability

Arqaam will accept no liability in any event including (without limitation) negligence for any damages or loss of any kind, including (without limitation) direct, incidental, special or consequential damages, expenses or losses arising out of, or in connection with your use or inability to use this document, or in connection with any error, omission, defect, computer virus or system failure, or loss of any profit, goodwill or reputation, even if expressly advised of the possibility of such loss or damages, arising out of or in connection with your use of this document. We do not exclude our duties or liabilities under binding applicable law.

10. Copyright and Confidentiality

The entire content of this document is subject to copyright with all rights reserved and the information is private and confidential for your own personal use only. This document and the information contained herein may not be reproduced, distributed, or transmitted to any other person or incorporated in any way into another document or other material without our prior written consent.

11. Governing law

English law governs this document and these disclaimers and any dispute in relation thereto shall be exclusively referred to the English Courts.